



increase your
efficiency and
improve your
overview

maconomy audit & tax solution
for Professional Services Organizations that provide auditing,
tax, advisory and consulting services

maconomy
don't waste

imagine

...freeing up working capital from your operations

Increase your time reporting efficiency

Accurate and regular time registration is one of the key issues for Professional Services Organizations. The Maconomy Audit & Tax Solution simplifies all aspects of time registration, which helps you reduce the time spent on administration.

When accountants and consultants enter time in Maconomy, only their own engagements are presented. You can look up other engagements with just a few clicks.

Because the solution is browser-based, time can be registered from anywhere, any time. And there's more. The solution proactively reminds staff (and their managers) when time sheets should be completed and submitted.

Streamline your invoicing process

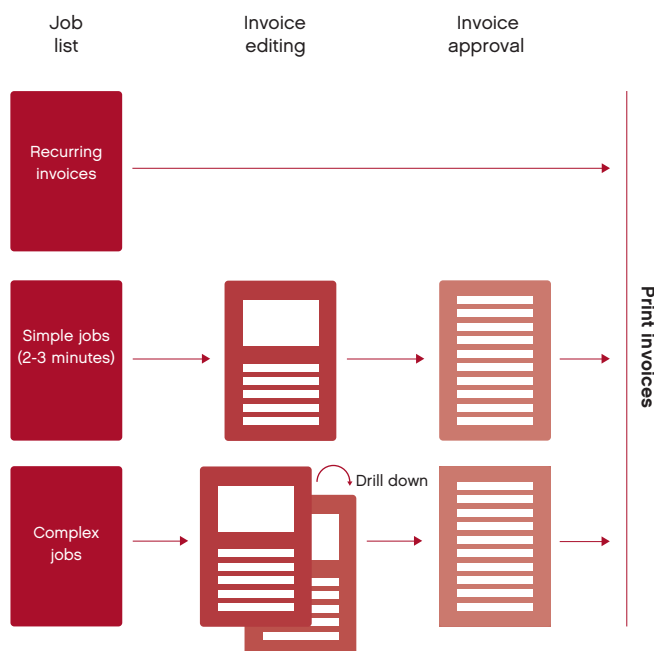
Reducing the amount of time spent on editing and approving invoices is a challenge for Professional Services Organizations. Using the Maconomy Audit & Tax Consulting Solution, easy-to-read invoices can be produced in just a few minutes. Complex invoices can be easily handled by drilling down to each line item during the preparation of the invoice.

The partner or manager who approves the invoice can access all hours and costs in one place and easily review any comments on the time sheet. This helps streamline the approval, write-off, carry-forward and reallocation of invoice items.

Manage client relationships

Managing client relationships is particularly important in light of the changing legislation within the accounting industry.

Maconomy simplifies the management of large clients and enables your organization to easily determine the opportunities and services delivered and the accountants or consultants involved with each client. Furthermore, Maconomy provides a comprehensive number of standard reports.



imagine

...ensuring that daily management and decision-making are based on facts

Combine financial control and engagement control

Maconomy can be the core finance system of an organization or provide a comprehensive solution for engagement management. When used for both core financial control as well as engagement management, Maconomy increases your efficiency and gives you greater financial visibility. For example, profitability can be viewed across a range of dimensions such as client, service or partner. This information, provided in real-time, gives partners a strong foundation for making informed decisions.

Reporting and Business Intelligence

Maconomy AnalytiX offers superior reporting performance and effectively uses Business Objects™ products, offering comprehensive graphical capabilities, flexibility and easy-to-use tools. This adds even more value to your Maconomy investment.

AnalytiX is the name of the product suite based on the state-of-the-art reporting and analysis technologies from Business Objects. The suite contains two products, AnalytiX Business Intelligence, which is Maconomy's Business Intelligence solution based on data warehouse technology, and AnalytiX Live Reporting, which is an operational reporting solution on live data.

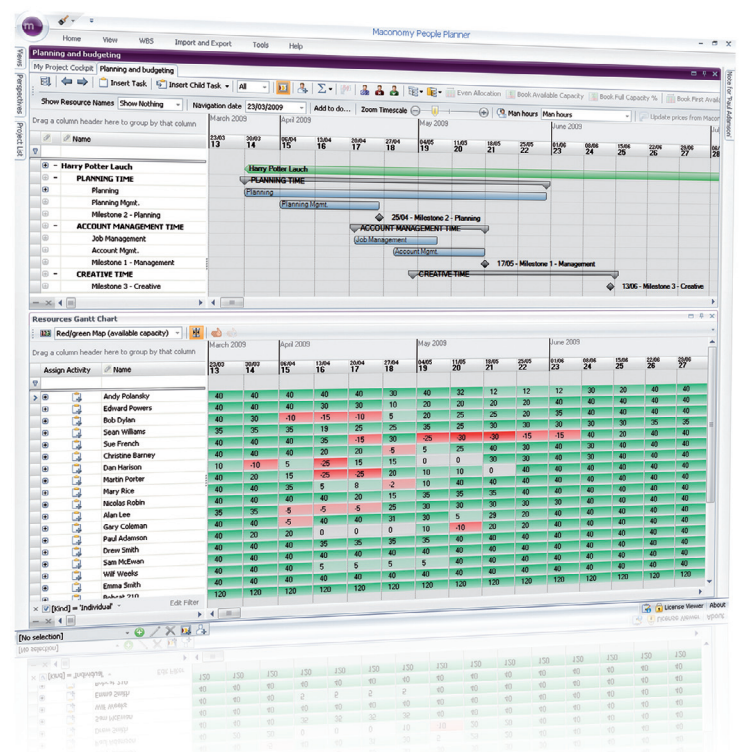
Human Resources

The Human Resources (HR) module in Maconomy helps you maintain a wide range of information about your employees and their skills. The module is fully integrated with the rest of the Maconomy modules and easy to implement. Additionally, it is very easy for your HR department to start using the module.

Improve your resource planning and scheduling

Partners and managers need the ability to provide a clear picture of their resource situation and reduce the risk of lost profits from underutilized resources when people could have been assigned to more profitable activities.

Maconomy People Planner expands your view of resource availability. This reduces the risk of project overruns due to understaffing and the risk of turning down client engagements you actually had capacity for.



imagine

...having efficient internal processes to ensure that you don't waste time, money or talent

Engagement creation

- Create engagements using pre-filled client information, rates and other variables

Easy, flexible time registration

- Offer permanent, latest and favourite engagement lists for easy identification of the correct engagement
- Allow submission of time sheets from anywhere

Efficient work in progress evaluation

- Track and calculate progress for revenue recognition per engagement in terms of time and cost
- Easy registration of percentage of WIP for adjusting revenue recognition

Financial and engagement management

- Give partners and managers immediate access to engagement reports, budget, actual, and committed amounts with drill-down

Invoicing made simple

- Give each partner or manager immediate access to all open engagements ready for invoicing with engagement overview, drill up/down to work code and employee to check hours and expenses
- View all invoice lines and allow one-step editing of invoice text
- Approve, write off, postpone or reallocate to other engagement
- Support for centralised and decentralised invoicing

Increase your resource utilization

- Increase profitability by reducing idle time
- Reduce overruns by planning projects and keeping projects on track

Employee and skills management

- Covers your core needs and is simple and fast to implement and use
- Efficient recruitment process

Client management

- Provide an overview of your client structure and engagements
- Allow tracking of client services, issues and sales opportunities across the organisation

Business Intelligence

- Superior reporting performance
- Comprehensive graphical capabilities
- Easy-to-use tools



imagine

...being able to leverage your talents

Partners

- Understand costs and revenue by drilling into real-time financial data
- View resource capacity and financial forecasts from business unit to partner and to service area
- Manage client contact and track service opportunities
- Receive alerts for potential budget overruns and other notable events
- Generate reports for client profitability, employee utilization, employee realization and other KPIs

Managers

- Use workflows for engagement initiation, budget creation and approval
- View online, real-time engagement status and history
- Use workflows for engagement evaluation, time and expense approval and invoicing (fixed price and T&M)
- View reports for client payments, engagement profitability and detailed engagement analysis reports

Accountants and consultants

- Enter time and expenses
- Receive reminders for late time sheets
- To-Do lists

Finance

- Manage core finance functions such as A/R, A/P, G/L, work in progress and provision for bad debts
- Receive alerts for overdue payments, engagement budget overruns, engagement delays, late submissions and time sheet approvals.



organic business solutions

Maconomy is a global provider of industry-specific business solutions for Professional Services Organisations. We create a natural relation between people and processes in professional services organisations and provide the basis for overview, follow-up and decision-making in a way which ensures human as well as financial gain.

Our customers include Semcon, ErgoGroup, Devoteam, Deltares, Millward Brown and agencies within all of the big four global networks Interpublic Group, Omnicom Group, Publicis Groupe and WPP.

Maconomy A/S was founded in 1989 and the corporate headquarters is located in Copenhagen, Denmark. We service and support more than 600 customers in over 50 countries through our offices across Europe and in the U.S., and through an extensive partner network. Today more than 100,000 users worldwide use business solutions from Maconomy.

Maconomy's client list includes three of the "Big 4" international accounting firms.

For more information, please visit

maconomy.com

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